QUICK REFERENCE FOR QUOTING LAMINATION

In order to quote accurately Grovetree needs a few basic specifications. Here is a list for quick reference that will help ensure quotes are accurate and complete.

Job Name: Providing a job name when requesting a quotation allows for easier referencing particularly within <u>your</u> organization.

Quantity of Sheets: It is important that you indicate to us the quantity of sheets you need us to net and <u>not</u> the quantity of sheets you will be printing. Just be sure to include any sample requirements plus overs required for set-up and spoilage during all *further* finishing processes. Grovetree requires 4 - 5% overs (down to a minimum of 50 sheets) for set-up and spoilage but we only bill based on the requested quantity. Including unnecessary overs in your laminated quantity will unnecessarily inflate your job costs.

Accurate Sheet Size: Giving Grovetree the exact sheet size is important because a slight change in sheet size could mean we have to use a larger web width meaning a cost increase.

Accurate image area: Providing us with the accurate image area to the *outside crops* is important in that it enables us to calculate the most efficient way to run a job. This allows us to price more competitively and in turn allows you to be more competitive.

For all thin film and 1 - sided applications we require a $\frac{1}{2}$ " margin on all four edges of the sheet.

Paper Stock: We need to know the stock the job will be printed on to ensure that it is appropriate for our process and if needed to allow us to make recommendations on a more appropriate stock *before* the job gets to the production stage and it is too late.

Sheet sizes:

Thin Film and 1 – sided: OPP, Nylon, AGX, "Grovetree Green" film and thin polyester – $9" \ge 12" - 30" \ge 40"$ 1 or 2 sides. Heat Seal: 1.7 – 10mil polyester – $2" \ge 3\frac{1}{2}" - 55" \ge 78"$ available in matte or gloss – 2 sides.

There are many specialty films available on request.